

**F.O.B. CHARGE / WASHING CHARGE**

Type of Equipment	FOB/Customs Clearance
<b>Excavator</b>	
307-308/B7/E70/EX60-90/FX60-75/HD250-370/IS75/KH60/KX75/PC60-90/SH60-75 SK60-75/MS070-8/S160F/SK03/UH025-035/VIO70/ZX75	¥56,000
311/E110/EX100/FX100/HD400-510/MS110/PC100/S260 /SH100/SK04 SK100-115/UH04/ZX110	¥61,000
312-313/E120/EX120-130/FX120/HD450-512/IS120/KX120/MS120/PC120-130/S265 SH120-125/SK045/SK120-135/UH045/ZX120-130	¥66,000
314/EX135-150/FX135/MS140/SH135-145/SK05/SK135-145/PC138-150 /UH055/ZX135 20-HT/315-320/E200B/EX200-210/FX200/HD820/IS190/MS180/PC200-210 S280/SH200/SK07/SK200-210/UH07/ZX200-210	¥71,000
322/E240/EX220-225/HD900/IS220/MS230/PC220-230/S90/S340/SH220-225 SK09/UH09/ZX225	¥76,000
UH10	¥81,000
325/EX300-310/HD1220-1250/PC300-310/S430/SK300-320/ZX330	¥86,000
330/EX350/PC350/ZX350	¥91,000
EX400-450 (except EX450LCH-5)/PC400-450 /SK450/ZX450	¥106,000
UH23	¥126,000
375	
<b>Wheeled Excavator</b>	
KH70FD	¥56,000
EX100WD-125WD	¥61,000
PW200	¥71,000
<b>Wheel Loader</b>	
50B/507-520(Komatsu)/804-830(TCM)/910/FL60-301/IT12F JH30B/KLD50/L13-16/LK80-300/LX50-70/STD10-30 WA30-100/WS3/WS200-500	¥61,000
835/LX80/WA150/KLD60/916/IT14F/WR11/920	¥66,000
JH63/KLD65Z/926/LK190Z/WA200/840/KLD6A/930/936	¥71,000
70Z2-80Z3/WA300-350/LK23Z/530/KLD70-80/938-950/L26-32/FL200B/FL335/860	¥76,000
LX160-190/FL345/85Z-90Z/966C/LK310Z/WA380-450/960-962/FL320A/L34/870	
FL365/WA470-480/966/LX230/972G/980C	¥91,000
WA500/97ZA/880	
988B/115Z/890	
<b>Dozer</b>	
D30-31/D3	¥61,000
D40-41/D4	¥66,000
951-963/D50-65/D5-6	¥71,000
D7/D75	¥76,000
D80-85	¥81,000
D9/D155	¥91,000
D10	¥101,000
<b>Roller</b>	
BW115-131/CC21/JV30-40/JW200-210/K10/KV4/R2/TG41/TW40/TW500	¥61,000
BW212D/RS120/CS12/KD7610/FR12/RT205/T2/JW215/TS150	¥66,000
CP20/JM1202/KMRH12D/TA7510/WP15WE/KR20D	¥66,000
<b>Motor Grader</b>	
GD300-405/MG3/MG150-200/SG1	¥61,000
LG2H/MG230-330/SD451	¥66,000
GD37-6H/MG400/MG430/GD605	¥71,000
GD705/MG500	
<b>Carrier Dump</b>	
C60R/CH40/MST800-1100/LD400/CG45	¥61,000
MST1500-2000/CD60R/C80R/LD700	¥66,000
MST2200-2500/C12R/LD1000/CD110R	¥71,000
<b>Truck Crane</b>	
NK70-75/TS70-75	¥71,000
NK200/TL200	¥76,000
<b>Rough-terrain Crane</b>	
KR10/LW80-100/RK70/TR80	¥66,000
RK160/TR160	¥71,000
KR20/TR200	¥76,000
KR25/LW250/RK250/TR250	¥81,000
KR35/RK350/TR350	¥86,000
TR500	¥91,000
<b>Asphalt Finisher</b>	
F31/HA25-31/MF31-40/NF22-36	¥61,000
HA45/MF45	¥66,000
HA60/MF55-60/NFB6W/NF220	
<b>Dump</b>	
HD205-3/D201/HD255	¥76,000
HD325	¥81,000
D350	¥81,000
A35	¥76,000
HD465	¥91,000
Export Certificate	¥5,000

**\*\*\*NOTE / ご注意\*\*\***

Fees for disassembly and packing of parts are not included in the above list and may be applicable.  
 パーツの取り外し、分解、梱包等が必要な場合、別途費用を申し受けます。

THC (Terminal Handling Charge) is required for container shipment.  
 コンテナ積みの場合、別途、ターミナルハンドリングチャージが発生致します。

When exporting equipment additional charges not listed here may be applicable.  
(Ex. Carry Out Fee ,transport to a cleaning yard, transport between port terminals etc.)  
船積・洗車手配の都合により、港湾内の運送費、出庫料が発生する場合がございます。

Where an offshore cleaning inspection is required, an additional cleaning charge is applicable.  
オーストラリア洗車検査の結果、追加洗車が発生した場合は別途費用を申し受けます。

When removing units from a forwarders yard a "CARRY OUT FEE" will be applicable and charged separately.  
港湾内置き場 (Port Yard = 乙仲保税ヤード) より搬出する場合は、別途費用が発生いたします。

Effective of July 1st a handling fee for JPY10,000 will be charged per container for requests concerning consolidation with other (than THI) suppliers.  
Customers are requested to explain the below condition (especially for condition2,3,5,8) directly to their suppliers and get their confirm

#### CONSIDITION FOR CONSOLIDATION

1. Example: Supplier A (or THI) - 2 machines (SHIPPER)  
Supplier B - 1 machine  
Supplier C - 1 machine  
Total number of suppliers allowed per consolidation (container) including SHIPPER: 3
2. All logistics costs (FOB, freight etc) will be charged by the SHIPPER to the BUYER
3. The BUYER's contract with Suppliers (B & C) will be on Ex-port yard (Supplier A's nominated forwarder's yard) basis
4. SHIPPER will indicate the details of the other suppliers' units on all shipping documents
5. ONLY the SHIPPER's name will be listed on the Export Declaration
6. Bill of Lading: ONLY "Supplier A" will be indicated in the "SHIPPER" colum. Other suppliers name will be mentioned under the description of the units as "ON BEHALF OF Supplier B or C"
7. SHIPPER will collect and deliver all shipping documents directly to buyers
8. After shipment, SHIPPER will send a copy of 1st Bil of Lading & Export Declaration to other suppliers (B & C)

2007年7月1日より、コンテナ相積みをご依頼いただき、弊社がShipperとなる場合は1件につきJPY10,000を輸出手続き料としてご請求申し上げます。  
尚、下記コンディションをご理解頂き、相積み機の売主様へのご説明はお客様ご自身にてお願いいたします。

#### 相積みをするコンディション

1. 例: Supplier A (or THI) - 2 machines (SHIPPER)  
Supplier B - 1 machine  
Supplier C - 1 machine  
相積み可能なSupplier数は最大3社までとする。
2. Shipper (以下A社とする) が輸出に関する全ての費用をバイヤーへ請求し、通関・書類作成を一括して行う。
3. Shipperとならない相積み機の売主 (以下B社 & C社とする) とバイヤーの契約はA社・港指定置き場渡しとし、A社指定乙仲まで機械を搬
4. A社が作成するI/V & P/LにはB社・C社の機械内容も明記する。
5. ED上のShipper名はA社のみとする。
6. B/L上のShipperはA社となり、B社の社名をDescription欄のB社・C社が販売した機械の下に"ON BEHALF OF B or C"と明記する。
7. 出港後、B/Lの収集、客先への書類送付はA社にて一括で行う。
8. A社はB社へ1st B/LとEDのPhoto CopyをFaxする。